

BUSINESS DEVELOPMENT MANAGER

JOB PROFILE

Business Development engineer who can sell our Mining IT Products and Services to clients.

YOUR JOB RESPONSIBILITIES INCLUDE

End to end sales which includes -

- Generating Leads of prospective clients in our Services and Products.
- Giving Presentations & Demos.
- Communicating and Negotiating with clients and successfully closing the deals.
- Payment follow up once the delivery is made.

SKILLS REQUIRED

- Good English Communication.
- Mining Background will be preferred.
- Positive Attitude.
- Ability to learn quickly.

QUALIFICATION

- BE/B. Tech or MBA in Sales & Marketing.

EXPERIENCE

- 3-4 years in same field. Working with OEMs/Clients will be an added advantage.

PLACE OF POSTING

- Kolkata.